City of Needles, California
Request for Council Action

☒ CITY COUNCIL ☐ NPUA ☐ BOARD OF PUBLIC UTILITIES
☒ Regular ☐ Special

Meeting Date: August 13, 2019

Title: Horizon Technologies Inc. Services Contract

Background: The following departments currently use City owned radios; Electric, Water, Wastewater, Public Works and Golf Maintenance. The radios provided communication between departments and the Utility Billing Office.

The existing radios are approximately 20 years old, many are damaged, and static levels are high. To upgrade the existing radios, add new radios and upgrade the existing communications antenna is $26,730. To update the existing radios but not the communication antenna and use Horizon air time is $19,425.

Staff recommends leasing the radio equipment and air time from Horizon Technologies. The monthly service contract provides the equipment, maintenance, equipment protection, air time and preventive maintenance inspections (PMI).

Fiscal Impact: Monthly radio lease is $1,120 and the annual contract will be $13,440 and to be funded by the departments with the system.

Recommended Action: ***Authorize*** the City Manager to execute an eighteen (18) month contract with Horizon Technologies Inc. to provide radio services.

Submitted By: Rainie Torrance, Senior Accountant

City Management Review: Rick **Date:** 8/8/19

Approved: ☐ Not Approved: ☐ Tabled: ☐ Other: ☐

Agenda Item: 8

Horizon Technologies, Inc.
1524 E. Drinda Way, Suite 112
Fort Mohave, AZ 86426
928-763-4433 Office
928-763-2786 Fax
douellette@horizontechnologies.us
sherri@horizontechnologies.us
service@horizontechnologies.us

July 15, 2019

City of Needles California
817 Third Street
Needles, CA 92363
760-326-5700 Extension 119
760-326-2789

This agreement is between Horizon Technologies, Inc.; Mr. Radio of Arizona, Inc. and City of Needles California and will run for a period of 18 months from date of signing. Should the customer decide to return the radios to Horizon Technologies, Inc.; Mr. Radio of Arizona Inc. prior to end of agreement, any deposit will be forfeited. If radios are lost, stolen or damaged while in customer's possession, customer will pay for replacement of radios, normal wear and tear is covered, not covered is abuse, neglect and willful negligence. After 18 months, customer will remain on a month by month basis. If customer decides to leave the system, thirty days' notice is required, all radios must be returned to Horizon Technologies, Inc.; Mr. Radio of Arizona, Inc. and customer account shall be paid current. Any radios found in need of repairs; customer will be charged for repairs.

Radio Rental is at the monthly rate of $25.00 per unit for 32 units a total of $800.00 per month. This will be billed on a reoccurring monthly basis each month.

Radio Airtime is at the monthly rate of $10.00 per unit for 32 units a total of $320.00 per month. This will be billed on a reoccurring monthly basis each month.

Horizon Technologies, Inc.; Mr. Radio of Arizona, Inc. will require 1 month to be paid upon start up of services.

All invoices will be submitted and need to be paid directly PAYABLE TO:

Horizon Technologies, Inc.
1524 E. Drinda Way
Suite 112
Fort Mohave, AZ 86426

RADIO SYSTEM: TRI-STATE TRBO

Radios: Mobile:

Radios: Portable:

City of Needles California Date:

Dan Ouellette Date:

President – Horizon Technologies, Inc.; Mr. Radio of Arizona, Inc.

1524 E. Drinda Way, Suite 112
Fort Mohave, AZ 86426 US
(928) 763-4433
sales@mr-radio.us

ADDRESS
ACCT# 1859
CITY OF NEEDLES
817 Third Street
Needles, CA 92363

SHIP TO
ACCT# 1859
CITY OF NEEDLES
817 Third Street
Needles, CA 92363

ESTIMATE 1932

DATE 07/02/2019

DATE	ACTIVITY	QTY	RATE	AMOUNT
07/02/2019	**Radio Lease** MONTHLY RADIO LEASE	32	25.00	800.00
07/02/2019	**Radio Airtime** MONTHLY RADIO AIRTIME	32	10.00	320.00

This estimate is valid for the term of 30 days.

TOTAL **$1,120.00**

Accepted By

Accepted Date

Rek
7/15

For Billing Questions:

MCN. CONTRACT MIN

Mr. Radio of Arizona, Inc.
1524 E. Drinda Way, Suite 112
Fort Mohave, AZ 86426 US
(928) 763-4433
sales@mr-radio.us

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ESTIMATE 1933

DATE 07/03/2019

DATE	ACTIVITY	QTY	RATE	AMOUNT
07/03/2019	OFFICE			
07/03/2019	**XPR2500** XPR2500 MOBILE RADIO	1	700.00	700.00
07/03/2019	WATER DEPT			
07/03/2019	**XPR3300** MOTOTRBO portable radio	4	625.00	2,500.00
07/03/2019	**XPR2500** XPR2500 MOBILE RADIO	6	700.00	4,200.00
07/03/2019	**25840** SPECO 6" PA horn. 8 ohm, 250-15000 Hz, 15 watt maximum power	5	50.00	250.00
07/03/2019	ELECTRIC DEPT			
07/03/2019	**XPR3300** MOTOTRBO portable radio	1	625.00	625.00
07/03/2019	**XPR2500** XPR2500 MOBILE RADIO	1	700.00	700.00
07/03/2019	WASTE WATER DEPT			
07/03/2019	**XPR2500** XPR2500 MOBILE RADIO	4	700.00	2,800.00
07/03/2019	CODE ENFORCEMENT			
07/03/2019	**XPR3300** MOTOTRBO portable radio	2	625.00	1,250.00
07/03/2019	**SM1-M15** Compact Size, Speaker Microphone for Motorola 3000 Series	2	40.00	80.00
07/03/2019	GOLF DEPT			
07/03/2019	**XPR2500** XPR2500 MOBILE RADIO (WANT)	4	700.00	2,800.00
07/03/2019	**XPR3300** MOTOTRBO portable radio (RECOMMENDED)	4	625.00	2,500.00
07/03/2019	PUBLIC WORKS DEPT			
07/03/2019	**XPR3300** MOTOTRBO portable radio	5	625.00	3,125.00
07/03/2019	**SM1-M15** Compact Size, Speaker Microphone for Motorola 3000 Series	5	40.00	200.00

For Billing Questions:

75,000

DATE	ACTIVITY	QTY	RATE	AMOUNT
07/03/2019	Will need to upgrade fleet to 10 units in the future			
07/03/2019	this estimate is to upgrade the existing equipment.(VHF)			

This estimate is valid for the term of 30 days.

TOTAL	$21,700.00

+5,000
Communication Tower

Accepted By

Accepted Date

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ESTIMATE 1931

DATE 07/02/2019

DATE	ACTIVITY	QTY	RATE	AMOUNT
07/02/2019	**AAM02QPH9JA1AN** XPR 2500 403-470M 40W 128CH AD	5	700.00	3,500.00
07/02/2019	**AAH02RDC9VA1AN** XPR 3300E 403-512 4W NKP CFS WIFI	25	625.00	15,625.00
07/02/2019	**shipping** vendor shipping lis prepay and add	1	0.00	0.00
07/02/2019	**Radio Airtime** MONTHLY RADIO AIRTIME	30	10.00	300.00
07/02/2019	PURCHASE NEW EQUIPMENT TO GO ON OUR SYSTEM.			

This estimate is valid for the term of 30 days.

TOTAL **$19,425.00**

Accepted By

Accepted Date

For Billing Questions:

$10 /MONTH per unit